

FROM ACCIDENTAL TECHIE TO IT PRO:

ADVOCATING FOR YOUR ROLE, PAY, AND RECOGNITION

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TIFFANY CASTAGNO

- Human Resources Consulting
- 17+ years of experience supporting Small to Mid-sized organizations
- I love music and singing
- I am the oldest of three girls but the only one without children and love being an Aunt





CINDY LEONARD

- Digital Transformation Consulting
- 26 years working with nonprofits
- Dog & cat mom
- Fervent lover of Canadian rock band Rush & Toronto Blue Jays baseball

Cindy Leonard Consulting LLC

POLL



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WHY ARE WE TALKING ABOUT THIS?

1. Recognizing Unpaid & Unacknowledged Labor
2. Reducing Burnout & Turnover
3. Strengthening Organizational IT Infrastructure
4. Encouraging Leadership Buy-In for IT Support
5. Creating a Community of Support
6. Helping Nonprofits Operate More Effectively

WHAT IS AN “ACCIDENTAL TECHIE” ...?

- Accidental Techie = Unofficial IT troubleshooter
- IT tasks without formal title, training, or recognition
- Starts small → Grows into major responsibilities
- Often no extra pay, support, or resources



POTENTIAL IMPACTS

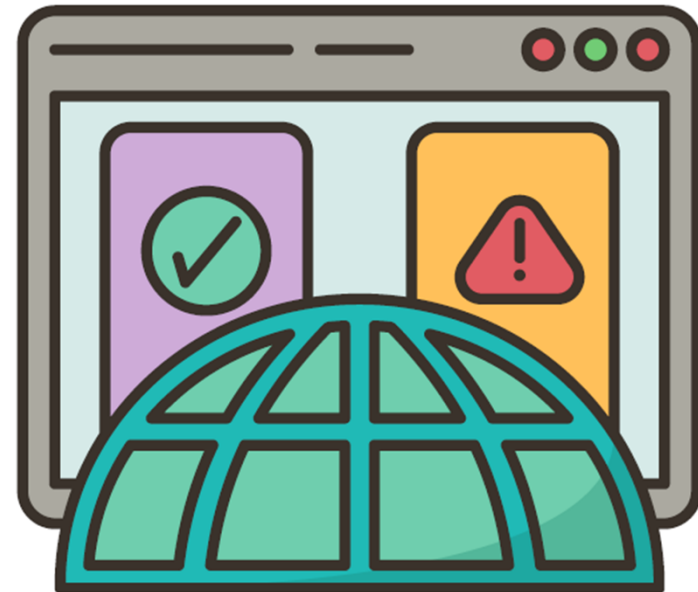
Personal impact:

Stress, burnout,
frustration



Organizational risk:

Inefficiency, security
issues, high turnover



CINDY'S PERSONAL JOURNEY



ARE YOU AN “ACCIDENTAL TECHIE” AT YOUR ORG?

- ❑ Go-to person for IT problems even though not in your job description
- ❑ Significant portion of workweek solving tech issues for organization or other people
- ❑ Finding yourself self-teaching or seeking out IT training on your own time (and dime)
- ❑ Organization expects you to handle increasingly complex IT tasks without additional resources or compensation

YOU ARE NOT YOUR JOB TITLE: GETTING STARTED WITH SELF-ADVOCACY



- Look at:
 - Job Description
 - Your Offer Letter
 - Performance Reviews
- Review your daily responsibilities with your official Job Description
- Job/Time Audit as necessary

ADVOCATING FOR YOURSELF AT WORK

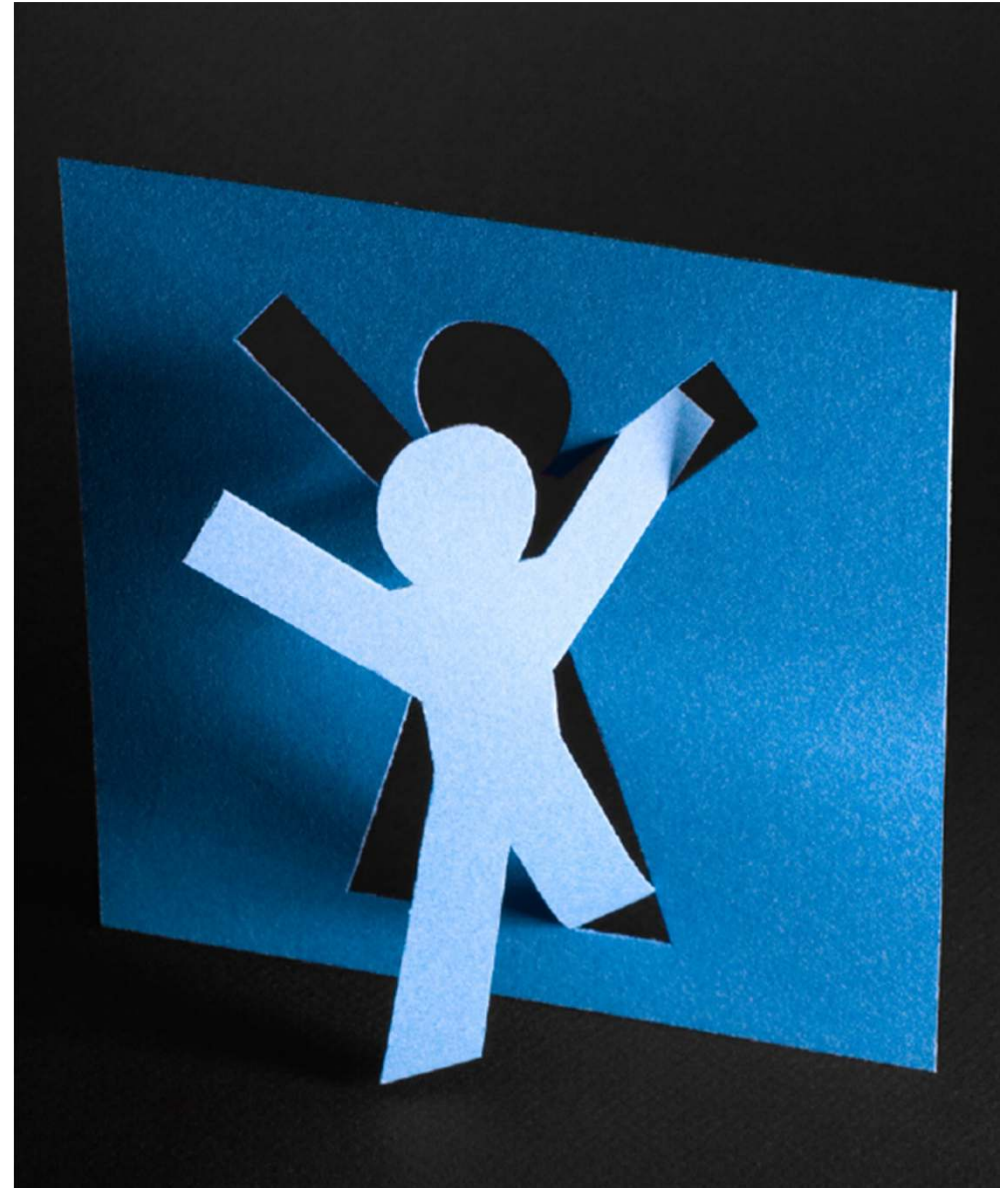


- Prepare Talking Points – state the facts
- Have a conversation with your Manager providing data
- Share how you like to be recognized

BREAKOUT GROUPS

Discuss:

What's one challenge you face when advocating for recognition?



UNDERSTANDING & COMMUNICATING YOUR VALUE

Quantify your contributions:

- **Efficiency** – Streamlining processes, reducing manual work
- **Cost savings** – Avoiding unnecessary expenses, finding free/discounted tools
- **Risk reduction** – Preventing security issues, ensuring compliance
- **Productivity gains** – Helping teams work faster and smarter





METRICS & STORYTELLING

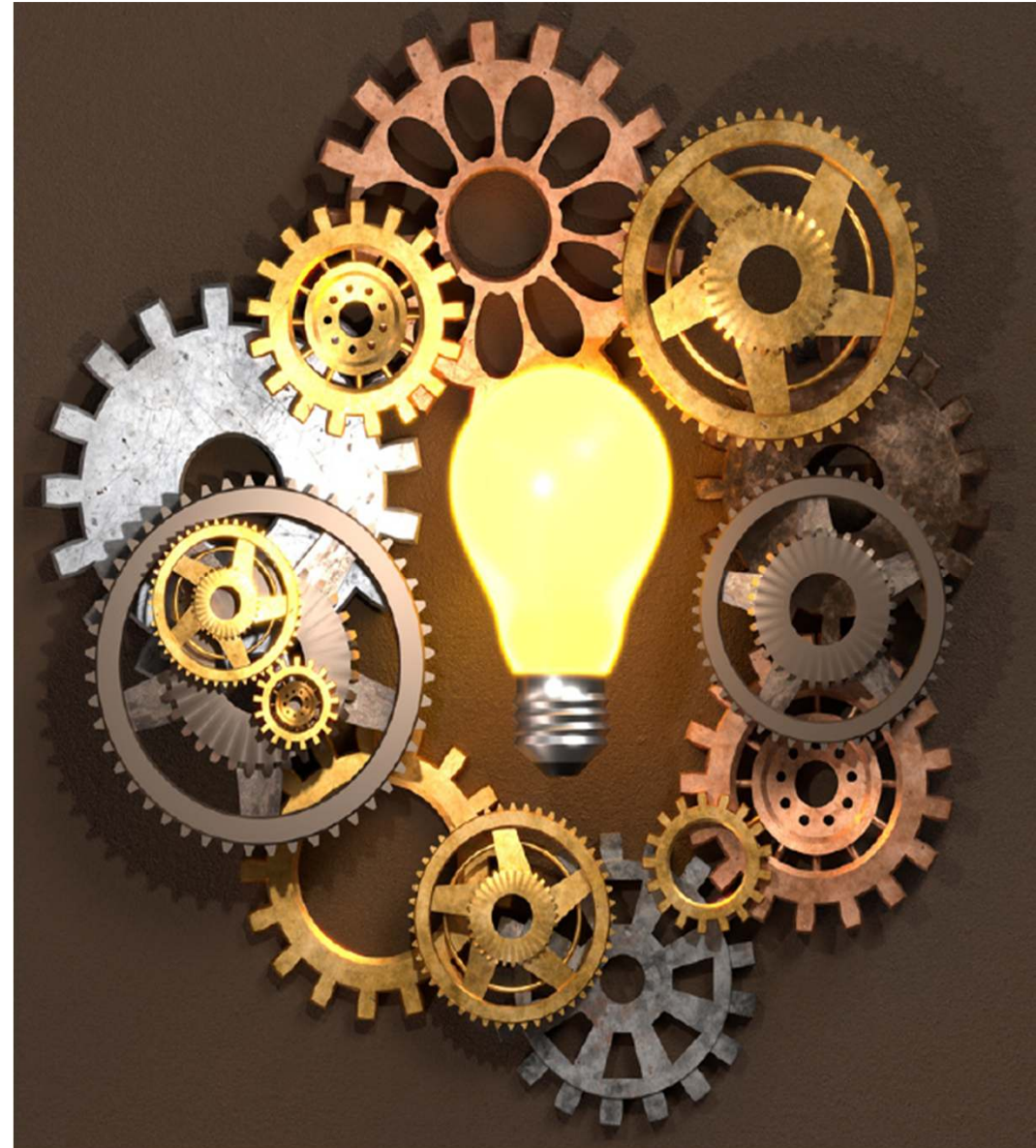
- What you did
- Why it mattered
- How it benefited the organization

THINK & WRITE

Draft a one-sentence statement describing one tangible impact you've made through your IT work.

Think along the lines of: "I implemented [specific task], resulting in [specific benefit or impact]."

Share in the Chat when you are done.





JOB CREEP: HOW IT HAPPENS

- Lack of Clear Role Definition
- Lack of Metrics, KPIs
- Being busy and sideways demand
- Temporary becomes ongoing

JOB CREEP: HOW TO SPOT IT

- Things are taking longer
- More, ongoing sideways demand
- Tasks not aligned with your Department, role
- Lack of Role Clarity



JOB CREEP: HOW TO TALK ABOUT IT

- Saying no, requesting alternate timelines
- Document it - Bring the data!
- Talk about it - early and often
- Set boundaries and non-negotiables
- Be your own Champion
- Schedule Progress Reviews/Evaluations



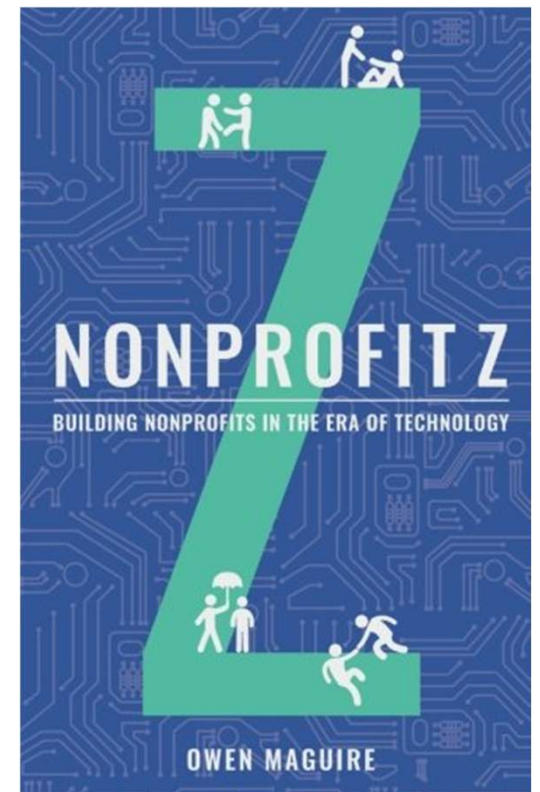
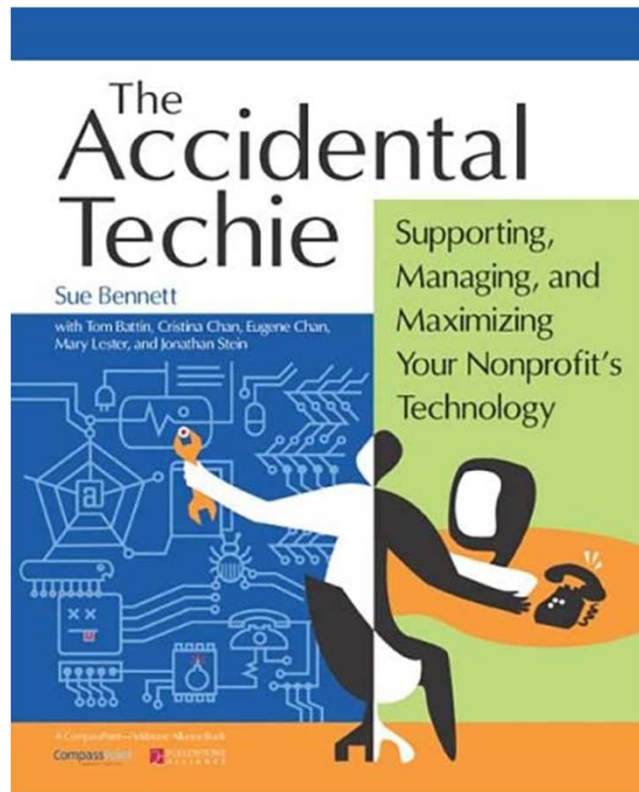
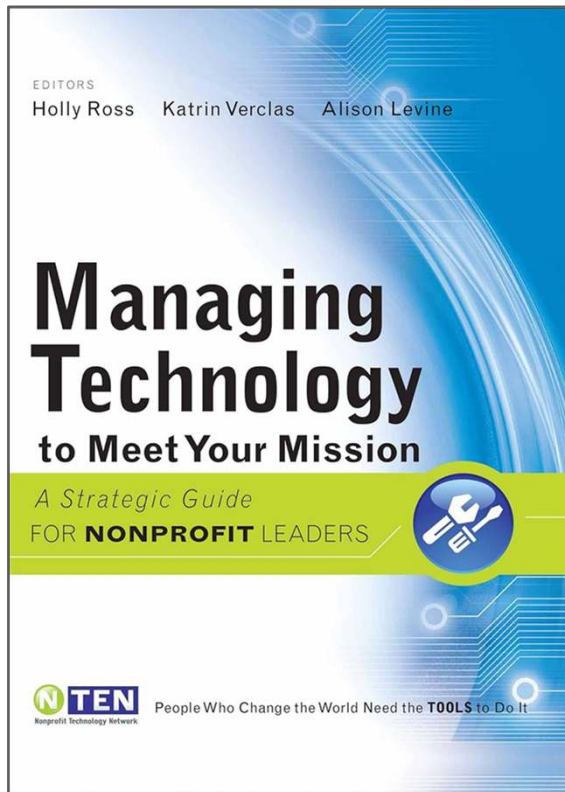
FINAL TIPS FOR LONG-TERM CHANGE

- Do your research – internal and external
- Collaborate and connect + Mentorship
- Share your wins and celebrate them
- Don't be afraid to advocate for yourself!
(And know that it's a skill you build – you may not get it right at first, keep practicing)

RESOURCES- TECH

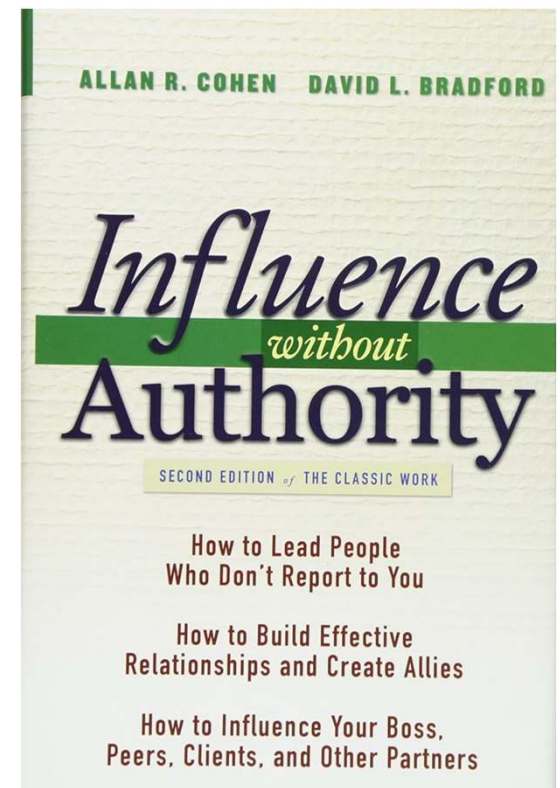
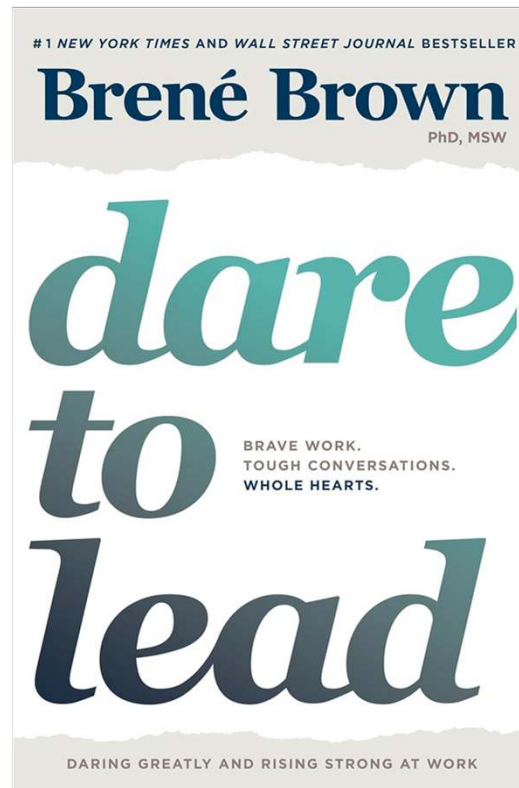
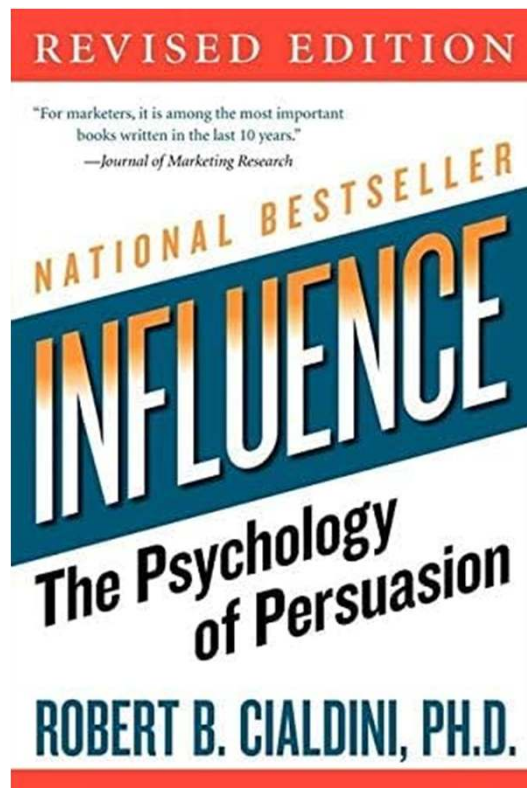
Books

Also: literally ANYTHING written by **Beth Kanter**



RESOURCES- HR/CAREER BUILDING

Books



RESOURCES - TECH

NTEN

- Peer support groups (online and in person)
- Certificate programs
- Online courses

TechSoup

- Online courses
- TechSoup Connect chapters

MORE RESOURCES – TECH

Tech Learning Platforms

- [Coursera](#) – University-level courses on IT, cybersecurity, programming, and data science.
- [edX](#) – Free and paid courses from institutions like Harvard, MIT, and Microsoft.
- [Udemy](#) – Affordable courses on everything from basic IT skills to advanced cybersecurity.
- [LinkedIn Learning](#) – High-quality business and tech courses with certifications.
- [freeCodeCamp](#) – Hands-on coding lessons in web development, Python, and more.
- [Codecademy](#) – Interactive learning for coding, SQL, and data analytics.
- [CS50 by Harvard](#) – One of the best free computer science courses available.

EVEN MORE RESOURCES - TECH

IT, Cybersecurity & Cloud Computing

- [Microsoft Learn](#) – Free courses on Microsoft products, Azure, and IT fundamentals.
- [Google Cloud Skills Boost](#) – Free Google Cloud and IT certification training.
- [Cisco Networking Academy](#) – IT, networking, and cybersecurity training from Cisco.

RESOURCES - HR/CAREER BUILDING

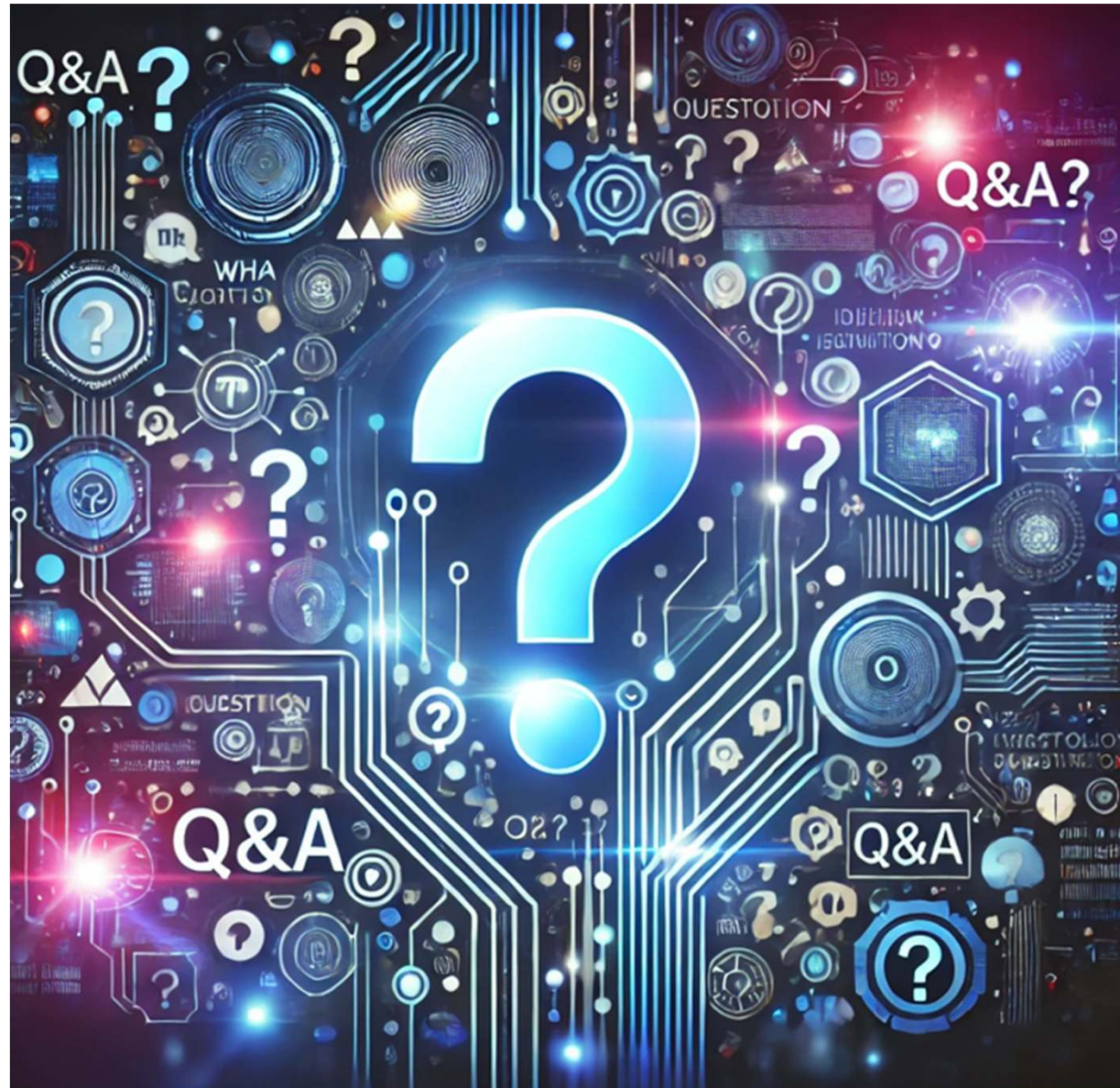
Culture Amp's People Geeks

- Slack Channel/Peer support Certificate programs
- Online courses

HackingHR

- Online courses and Conferences
- Community

QUESTIONS?





GET IN TOUCH

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